



CREATING UNIQUE OUTDOOR SPACES

Dear Sunset Customer,

Spring will be here before we know it. Let's take the next few weeks as an opportunity to simplify the opening process. By following a few simple steps outlined in this letter you will save time, save money and most importantly enjoy your pool with a lot less work and frustration. As the temperatures rise, your pool will begin waking up, far earlier than your landscaping! Did you sign up for winter service? Have you removed your cover to take a look? Do you even have a cover? Uncovered pools will turn very quickly, so get some chemicals in there! Did leaves blow under the cover? Did worms get under the cover? A cover is wonderful but makes it very easy to forget about your pool and under-the-cover headaches.

Time for prevention is now. Electricity is the cheapest form of prevention and you should take advantage of this fact. Open early, before algae has a chance to bloom and organic material has a chance to leave its mark on your beautiful surface! My suggestion, open earlier than normal, keep the pool running and start the cleaning service later, once you are ready.

Did you put your pool away with loose and or missing tile? Did you notice any loose coping? These repairs are VERY difficult to get scheduled in the spring, please schedule a quote promptly if you would like work performed before Memorial Day!

Thinking about a rehab? New tile? New coping? New finish? All of the above? Call now, our Memorial Day completion deadline is approaching quickly.

Attached, please find our opening paperwork. Fill them out and return promptly to insure your opening date. Decide when you would like your weekly or every other week cleaning service to start. It's not too late to schedule a winter service. We will take your cover off if applicable, vacuum and give the water a chemical makeover. Proper water chemistry is critical to assure a clean and healthy environment. If you do not take advantage of our early season pool makeover, then at least SHOCK your pool. Bring the chlorine level up as the temperature rises, this simple step will aid in the opening process.

One last reminder, salt chlorine generators will not work until the water hits 58 degrees. It is a good idea to substitute with chlorine sticks until this temperature has been met.

We will be adding sacrificial anodes to all saltwater pools this year. We will be attaching them to your skimmer basket. Like a boat on the Chesapeake Bay, this will help protect your pool and equipment from saltwater electrolysis!

I would once again like to recommend the addition of Supreme Plus to fight algae; the recommended dosage is 2 lbs per 1,000 gal of water.

Please fill out your contracts and return them to: [rick@sunsetgroupmd.com](mailto:rick@sunsetgroupmd.com) or you can fax or mail them back.

Thank you for the chance to service your pool,



PO Box 4706 • Crofton, MD 21114  
 Tel. 410-721-5501 • Fax 410-721-5513  
 www.sunsetgroupmd.com

## 2019 POOL OPENING CONTRACT

### Base Opening \$435.00

Remove pool side plugs, re-assemble filter equipment, skim and vacuum pool, start system, test equipment, balance water chemistry, brush pool, blow off patio, remove cover, fold and store (there is no deduct if no cover)

#### Check If You Have:

- |   |                     |
|---|---------------------|
| <input type="checkbox"/> Auto Cover - Includes cleaning of cover box and cover                          | Add Per: \$ 75.00   |
| <input type="checkbox"/> Spa and or additional set(s) of equipment *pump, filter & sanitizer if present | Add Per: \$ 65.00   |
| <input type="checkbox"/> Separate ponds, fountains and water feature opening                            | Price Upon Request: |
- \*We do not service features containing fish & plants*

#### Check all that apply for Additional Services:

- |  |  |
|--|--|
| <input type="checkbox"/> Follow up visit<br><i>*Visits exceeding 1 hour will be billed at \$70.00 per additional 1/2 hour</i>  | Per Visit: \$ 150.00   |
| <input type="checkbox"/> Supreme plus, delivered at time of opening - Highly recommended<br><i>*Typically once a season application. Controls algae by restricting its food source</i> | Per 40 lbs: \$ 135.00  |
| <input type="checkbox"/> Annodes w/ salt pools or spas - Highly recommended<br><i>*This is installed once a year to prevent electrolysis</i>   | Add Per: \$ 20.00  |
| <input type="checkbox"/> In-Shop Cleaner tune up *Break down, inspect & replace worn parts delivered back to your pool, parts not included.  | Weekly Clients Per: \$ 165.00<br>Non Weekly Clients Per: \$ 240.00 |
| <input type="checkbox"/> Safety Mesh Cover Repair- Notify Sunset and we will set up an appointment to pick up your cover, send out for a quote and approval                            | Service Call: \$ 135.00  |

#### Notes:

- No opening scheduled the week prior to Memorial Day!
- Remember, salt chlorine generators will not produce adequate chlorine until water has reached 58 degrees. Substitute with sticks
- If water is not at operating level when crew arrives we will do what we can. Call to schedule a follow up visit if needed.
- Please have water, electric and all other pool accessories available to Sunset Group on arrival
- Adjustment to water chemistry will be done with homeowners chemicals (if provided). If chemicals are not available Sunset will use their chemicals and bill customer accordingly leaving unused portion with homeowner.
- Extra time cleaning heavy loads of debris out of pool or off cover can result in additional charges at \$135.00 per hour
- If your pool was green & the bottom was not visible, blind vacuuming may not meet your expectations. It is recommended to schedule a follow up visit, which will consist of the following. Vacuum pool, check water chemistry, add needed chemical and brush the pool.
- Payment to be made on or before day of service, this contract must be completed and returned to Sunset Group before the pool opening will be scheduled. It is suggested contract be returned promptly to insure opening date selected. Thank you and we look forward to serving you.

Please open my pool week of - 1st Choice: \_\_\_\_\_ 2nd Choice: \_\_\_\_\_

Avoid the paperwork and check here if your information has not changed

Name: \_\_\_\_\_ CC#: \_\_\_\_\_ EXP. \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ Email: \_\_\_\_\_

Required Signature - I have read the above notes

Date:



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## 2019 WEEKLY POOL SERVICE CONTRACT

Please start service week of \_\_\_\_\_

**Base Weekly Service \$110.00**

Offered to those who would like nothing more than to enjoy their backyard experience without the hassles associated with maintaining crystal clear water

**Base Every other Week Service \$135.00**

Recommended for those who don't mind the occasional vacuum and chemical check on off weeks

Standard Procedure for the above maintenance plan: Empty skimmer baskets, Remove cleaner bag, clean bag & screen, Skim pool surface, Vacuum, Clean pump head basket (s), Check filter pressure & clean elements as needed, Test Water, Blow off surrounding deck, Brush pool and Add Chemicals.

\* We will use your chemicals if available, if not Sunset Group, LLC will supply and bill customer for chemicals needed. Any unused chemicals will be left with customer.

**Check If You Have:**

- |   |          |    |                     |
|---|----------|----|---------------------|
| <input type="checkbox"/> Spa  | Add Per: | \$ | 30.00               |
| <input type="checkbox"/> Negative Edge w/ an additional set of equipment *pump, filter & sanitizer      | Add Per: | \$ | 30.00               |
| <input type="checkbox"/> Perimeter Overflow w/ an additional set of equipment *pump, filter & sanitizer | Add Per: | \$ | 30.00               |
| <input type="checkbox"/> Separate Ponds, Fountains & Water Feature                                      |          |    | Price Upon Request: |
- \*We do not service features containing fish & plants

**Check If You are located in:**

- |   |          |    |       |
|---|----------|----|-------|
| <input type="checkbox"/> Washington DC  | Add Per: | \$ | 65.00 |
| <input type="checkbox"/> Northern Virginia  | Add Per: | \$ | 60.00 |
| <input type="checkbox"/> Baltimore and Montgomery County  | Add Per: | \$ | 50.00 |
| <input type="checkbox"/> Howard County, Calvert County, Eastern Shore East of Kent Narrows Bridge | Add Per: | \$ | 30.00 |

**Notes:**

- Larger pool, unusual condition may increase the cost of the service
- Chemicals are not included in price of Standard weekly or bi weekly service
- We do not offer weekly or every other week service outside of 40 miles radius
- Monthly's to be billed at \$175.00 plus chemicals

For your convenience service will be billed on monthly bases, a credit card on file is recommended.

Avoid the paperwork and check here if you are in our system and your information has not changed

Name: \_\_\_\_\_ CC#: \_\_\_\_\_ EXP: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ Email: \_\_\_\_\_

X

Date: \_\_\_\_\_

Required Signature - I have read the above notes & give Sunset Group, LLC the authority to run my credit card for services provided on a monthly basis